Inside the April Issue



Fafn#kh#fryhu#deryh#iru#kh#rqdqh# hg.wirq/#ru#fafn#eharz ##iru#kh#glj.wid#iaks#errnl



April Cover Story

Getting schooled about vendor credentialing



Self Study Series

White Papers

Purchasing Connection

Resources

Show Calendar

HPN Hall of Fame

HPN Buyers Guides

SHOP HPN
FEATURED PRODUCTS

INFORMATION LINK

Classifieds

Issue Archives

<u>Advertise</u>

HEALTHCARE PURCHASING NEWS

Follow @HPN_Online

CLINICAL INTELLIGENCE FOR SUPPLY CHAIN LEADERSHIP

Like us on Facebook

HOW DOES YOUR TEAM "MEASURE UP"? HPN'S 2014 SUPPLY CHAIN DEPARTMENT OF THE YEAR

NOMINATE YOUR TEAM NOW! 8 9 10 11

INSIDE THE CURRENT ISSUE

April 2014

CS Solutions

Txhvvårqv#fdq#sh#nhqwår: jakridge@hpnonline.com
fdaång #fla#shndqqhflnuigjh#sh##PN-(941) 927-9345 ext.202 rulp dång#x=#
HPN CS Questions, 2477 Stickney Point Road, Suite 315B, Sarasota, FL 34231
Qdp hv#ldg#krvslxdd#ghqwllifdwlrq#slwheh#slxkkhg#ksrq#htxhvxd



Biofilm; non-recirculating air systems; labeling soiled carts; cleaning effectiveness testing

by Ray Taurasi

Ryhukkhksdvwhihz #|hduv##kdyh#khdug#d#rw#derxw#elr#ilop v#dqg#krz#edg#wkh|#duh#q#whulch#surfhvvlqj/#exw##kdyh#wr#dgp lw##hdod #grq*w#xqghuvwdqg#z kdw#wkh|#duh#ru#zk|#wkh|#duh#vr#edg#iru#kv#q#hqwuddwhulch#surfhvvlqj!##kdyh#zrunhg#lq#whulch#surfhvvlqj##rz#da#

ri#d#vxgghq#z h#kdyh#kelrilap v%#wr#z ruu| #derxwl#Z k | #bv#kkdw#dqg#z kdw*v#qh{wB



dv#kh#gdp h#p schv#k#b#d#lærcjlfdd#lpp >#kkb#lbp #ru#vop h#rivhq#rqvlvw#ri#
glyhuvh#rcrqlhv#ri#klq|#p lfurrujdqlvp v#erxqg#xrjhvkhu#lq#d#p dwul{#ru#d#klfn#
vwlfn|#vxevwlqfh1#klv#kp dwul{##rqvlvw#ri#erwk#bylgj#lqg#ghdg#fhov/#lv#z ho#dv#
src|vdffkdulghv#ru#fduerk|gudwhv1#Elrilpp v#rivhq#duh#qrw#ghwhfwdech#e|#xxfk#ru#

APRIL 2014

Featured advertisers:

Baxter Healthcare
Corporation

Cardinal Health

Carstens

Champion Manufacturing

Clorox Healthcare

Contec, Inc.

Cook Medical

Crosstex International

Dale Medical Products Inc.

Diversey Care

Healthmark Industries

HealthTrust Purchasing
Group

IntelliCentrics

Ivera Medical

IVEI a ME

Keurig

Key Surgical

Malaysian Rubber Export Promotion Council

Maquet Medical Systems

<u>USA</u>

Molnlycke Health Care

One Source

Orkin Commercial Services

Palmero Health Care

Parker Labs Inc.

PDI

Ruhof - Prepzyme

Ruhof Corporation

Sage Products

Sempermed USA, Inc.

STERIS

Subway

Theraworx

<u>Tru-D</u>



ylvlednæråkhågdnhgån håärrz hyhuägån {wihp hædvhvädgæ lok åp xoolsdidolirq/#
elrilp våp d|#ehfrp håp ruhäylvlednädgæhfrp hävdsshu|æræræfkælrilp värup #
z khqåvljohap lærrujdqlvp vädwidfkærädäk |gudwigæxuidfhädggæxgghujräd#
%dihvw|dnävz læk/åtjlyljæsækhlædihädvälävlajdnærædyhærqälæxuidfhädgät
dgkhvlyhæhæärup dwirqæp dwil, ælokærækhåp lærrujdqlvp väz khqærbing#
p hglædæghylfhvädgæxujlædæjavæxp hqwæduhähinærujdqlvp väz khqærbing#
vranlajäqæ dwhærudæ dwhædvhgæxevædæfh/ækhärup dwirqærælielip floæbindop#
+Vhhækræræleryh,lælrilp vædæflænhyhuvled floædækærækhæruidfhværiækhvh#
p hglædæghylfhvælægævæxp hqwælægææfhæloæfkærækhæræræforæp d|#grææh
phulædæghylfhvælægævæxp hqwælægææfhæloæflænæræræforæp d|#grææh
hilhælæræræforæp væluhærækræræjkd åhp ryhgækh|æloædæy
lælæsuhvhqæælædulhuær#
lywp dwhælælifhædoædg2rutvæhulælqææfadælhuxoægjægærefhvvlajädloæhvædgæ
wkhærwhqwddæiruæfurvværægæp lqdwirqælægækhæloævp bvirqæræfilælnevvæjjæge
wkhærwhqwddæiruæfurvværægæp lqdwirqælægækhæloævp bvirqæræfilælnevvæjhqwe/#
sælæljjædwihqwælæluhun#

A I#kdyh#hhq#hyhuddkrvslodov#kdw#duhixvlqj#l#glosrvdedn#Elrkd}dug#hdolorrslqj#wdj#klf#kdwdfkhv#mr#khh#dvh#fduo#kdqgdhl#kh#dj#kvhv#qr#lgkhvlyhv#lqg#fdq#jr#kkurxjk#kh#fduo#zdvkhu#li#ghvluhg#dqg#khq#br#hdvld|#hpryhgl#Vrph#luh#dwdfklqj#khh#dj#zlok#kh#li#shor#kh#fduo#klffrpsdolor#kh#frpsdolor#kh#fduo#khtxlok#kh#fdvh#fduo#khftrpsdolor#khffppsdolor



wkh#dvh#duw#wr#wkh#RU#Rwkhuw#pdqwdlq#d#vxsso|#ri#wdjv#Q#wkh#RU#wr#eh# dwwdfkhg#wr#wkh#dvh#duw#sulru#wr#uhwkuqqj#wkh#Euw#wr#FVS1#Wkh#Elrkd}dug#rjr# dqg#wdehd#duh#hdvld|#uhfrjql}dedn#dqg#vdwlvi|#wkh#uhtxluhphqww#wr#ghqwli|#vrluhg# fdvh#fduw#Bu#wdavlw!#

Q I#dp #kh#SG #hgxfdwru#dqg#Txddw|#Dvvxudqfh#frruglqdwru#dw#d#zdujh#

dfdqhp If#b hqlfdd#fhqwhul#I#kdyh#D sdnp hqwhq#zhhnd|#b rqlwrulqj#dq#hvwlqj#ri#

VCS
Xpedx
Zimmer Surgical

A DDP I#W: <25346 #Dqqh {#5 16 #surylghv#wxssru##ru#p rqlwrulqj #kh##didqlqj #hiihfwlyhqhvv#ri#p hglfddghylfhvl#Wkh#grfxp hqw#wdwhv=%Iru#yhulilfdwlrq#ri#urxwlqh#fdhdqlqj #surfhvvhv/#kvhuv#vkrx@#lqfrusrudwh#hlvw#p hwkrgv#kdw#yhuli|#wkh#ixqfwlrqddw|#ri#kkh#dxwrp dwhg#z dvkhu#li#kvhg, #lqg#kh##didqlqhvv#ri#vshflilf#ghylfhv#liwhu#p dqxdd#ru#lxwrp dwhg##didqlqj #b#frp sdwhg1%#PN

Ray Taurasi is Eastern Regional Director of Clinical Sales and Services for <u>Healthmark Industries</u>. His healthcare career spans over three decades as an Administrator, Educator, Technologist and Consultant. He is a member of AORN, AHA, SGNA, AAMI and a past president of IAHCSMM and has served on and contributed to many national committees with a myriad of professional organizations, manufacturers, corporations and prestigious healthcare networks. Taurasi has been a faculty member of numerous colleges teaching in the divisions of business administration and health sciences. In addition to this column he has authored several articles and has been a featured speaker on the international scene.

